

## HIGHLIGHTS

- Sales have increased 10% to Rp 2,557 billion, driven by an increase in CPO production. Upstream Palm Nucleus replanting and conversion Rubber to Palm, is underway for better productivity going forward.

### 4Q25 Performance

Income Statement (Rp bn)	4Q25	4Q24	YoY
Sales	2,557	2,328	10%
COGS	1,800	1,723	4%
Gross Profit	757	605	25%
Selling Expense	33	42	-21%
General & Administrative	336	353	-5%
Operating Income (Loss)	388	210	85%
Depreciation & Amortization	163	163	0%
EBITDA	551	373	48%
Finance Expense (Income)	59	206	-71%
Loss (Gain) on Foreign Exchange	283	342	-17%
Others Expense (Income)	30	(478)	-106%
Net Income (Loss) Current Year	16	140	-89%

Margins	4Q25	4Q24
Gross Margin	30%	26%
Operating Margin	15%	9%
EBITDA Margin	22%	16%
Net Margin	1%	6%

Sales Revenue (in IDR bn)	4Q25	4Q24	%4Q25
FFB	57	42	2%
CPO	1,981	1,471	77%
PK	368	170	14%
Rubber	151	219	6%
Oleo	-	426	0%
Total	2,557	2,328	100%

Sales Volume (Ton)	4Q25	4Q24	YoY
FFB	19,656	17,426	13%
CPO	139,759	112,678	24%
PK	30,164	24,105	25%
Rubber	5,030	7,613	-34%
Oleo	-	46,879	-100%

Average Selling Price (in USD/Ton)	4Q25	4Q24	YoY
FFB	177	152	16%
CPO	864	824	5%
PK	744	445	67%
Rubber	1,830	1,815	1%
Oleo	-	573	-100%

*Compared to 4Q24, in period 4Q25 Sales increased by 10% to Rp 2,557 billion, Gross Profit increased by 25% to Rp 757 billion, Operating Profit increased by 85% to Rp 388 billion, and EBITDA increased by 48% to 551 billion mainly due to increase in CPO Production.*

*4Q25 Sales of Rp 2,557 billion were contributed from Palm (CPO, PK, FFB) 94%, Rubber 6%, and there is no contribution from Oleochemical due to deconsolidation of BRC/ downstream in July 2024.*

*Compared to 4Q24, in period 4Q25 Sales volume from Palm products was higher, meanwhile Rubber products were lower.*

*Compared to 4Q24, as of 4Q25 Palm (CPO, PK, FFB), and Rubber prices were higher.*

**4Q25 Palm Oil Production**

FFB Supply (MT)	4Q25	4Q24	YoY
Nucleus Production	360,676	347,865	4%
Plasma Production	50,541	42,660	18%
Purchased	318,330	196,898	62%
Total FFB Supply	729,547	587,423	24%
Total FFB Processed	706,595	568,500	24%
Nucleus yield/Ha	12.1	11.0	

**Compared to 4Q24, in period 4Q25 CPO production increased by 23% to 140,492 tons.**

Mill Production (MT)	4Q25	4Q24	YoY
CPO	140,492	113,918	23%
Palm Kernel	30,285	24,263	25%
CPO Extraction Rate	19.9%	20.0%	-1%
Kernel Extraction Rate	4.3%	4.3%	0%

**4Q25 Rubber Production**

Field Rubber Supply (MT)	4Q25	4Q24	YoY
Nucleus Production	4,977	7,499	-34%
Purchased			
Total Field Rubber Supply	4,977	7,499	-34%
Nucleus yield Kg/Ha	516	611	-15%
Factory Production (MT)			
Processed Rubber	3,005	5,838	-49%

**Compared to 4Q24, in period 4Q25 Rubber production decreased by -49% to 3,005 tons due to aging Rubber plantation and conversion to Palm.**

**Oil Palm and Rubber Plantation Hectrage**

Hectrage (Ha)	4Q25	4Q24
<b>Palm Nucleus</b>		
Mature	29,825	31,587
Immature	12,588	6,481
Replanting	3,903	5,677
Planted	46,316	43,745
Plantable	6,632	6,739
Unplantable	6,804	6,586
<b>Palm Plasma</b>		
Mature	14,440	14,440
Immature	535	535
Planted	14,975	14,975
Total Palm - Planted	61,291	58,720
Total Palm - Plantable	6,632	6,739
Total Palm - Unplantable	6,804	6,586
<b>Rubber</b>		
Mature	9,640	12,281
Immature	-	121
Planted	9,640	12,403
Plantable	1,486	1,022
Unplantable	1,743	2,126
Grand Total Planted	70,930	71,123
Grand Total Plantable	8,118	7,761
Grand Total Unplantable	8,547	8,712
Grand Total Hectares	87,596	87,596

**As of 4Q25 BSP manages 46,316 hectares Planted of Palm Nucleus, 14,975 hectares Planted of Palm Plasma, and 9,640 hectares Planted of Rubber, for a total of 70,930 hectares Planted.**

**PT Bakrie Sumatera Plantations Tbk** is an integrated and sustainable agrobusiness that operates in the business field of oil palm plantation and the production of palm oil and its derivatives; the business field of rubber plantation and the processing of natural rubber products; and the business field of processing oleochemicals products. The company has listed its shares in the Indonesia Stock Exchange since 1990 with ticker code UNSP.

Visit our website: [www.bakriesumatera.com](http://www.bakriesumatera.com)

Mailing address:

**PT Bakrie Sumatera Plantations Tbk**

Corporate Center

Kompleks Rasuna Epicentrum

Bakrie Tower 19th floor

Jl. H.R. Rasuna Said

Jakarta 12960, Indonesia

Email:

[investor@bakriesumatera.com](mailto:investor@bakriesumatera.com)

Telp +62 21 2994 1286